# PURCHASING POLICY

FOR RESPONSIBLE PURCHASES





We live in a paradoxical world where a growing need for protection goes hand-in-hand with a growing need to establish a higher profile.

In this world where the uniforms and protection market is becoming increasingly demanding, Marck & Balsan is in a strong position by offering solutions in which quality and innovation are among the selection criteria. To supplement these solutions, Marck & Balsan deploys global solutions which combine textiles with equipment.

Finally, Marck & Balsan considers environmental protection, data security, the intelligent use of new technologies and social responsibility to be key concerns of the company and its employees. For several years, we have been engaged in a social responsibility approach, that we have applied to all our activities, and to each of our occupations, including that of purchasing.



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## **Commitment 1: Clarity**

Marck & Balsan undertake to establish a Purchasing Policy that is clear and coherent, characterised by a responsible purchasing approach in line with the company's general orientations. Senior management has set out objectives which have been structured into operational measures which are monitored to ensure they are achieved.

## **Commitment 2: Fairness**

Marck & Balsan and all of its employees are responsible in the purchases they make. We undertake to develop our business in an honest environment.

That is why Marck & Balsan has decided to assert, for all its activities, the principle of a zero tolerance policy with respect to corruption.

As such, we communicate to our stakeholders our commitment form P5\_FO\_06 Marck & Balsan's suppliers responsible Commitments.

### **Commitment 3: Professionalism**

Marck & Balsan undertakes to demonstrate professionalism in managing its purchases. For us, this includes going beyond the market's regulatory framework: ensuring free negotiation by the parties in the business relationship, maintaining a balance in the contractual relationship, and respecting even tacit intellectual property.

### **Commitment 4: Listening**

In order to create a climate of trust with our suppliers, we wish to listen to our suppliers: firstly, to address issues before a situation deteriorates, but also to continuously improve our relationship. That is why an internal mediator has been appointed at Marck and Balsan.

Moreover, we communicate our purchasing policy to our suppliers for improved mutual understanding.

### **Commitment 5: Balance**

Marck & Balsan is committed to ensuring a balance between the Ordering Customer and the Supplier. In order to satisfy our customers, it is important that our stakeholders comply with their contractual commitments in terms of time, price, quality level of products. In return, Marck & Balsan will meet and honour its regulatory and contractual financial commitments.



In the event of a problem, Marck & Balsan gives priority to dialogue with an internal mediator, and possibly recourse to alternative compensatory solutions with regard to late payment of suppliers. In order to maintain a constructive approach in all circumstances, we wish to give priority to mediation in dealing with any disagreements with our suppliers. Contact: mediateur.fournisseurs@marcketbalsan.fr

### **Commitment 6: Transparency**

In order to ensure full transparency in its supply chain, Marck & Balsan prohibits any subcontracting not declared and authorised in advance.

We refuse to work with opaque channels as they could run counter to the sustainable development goals to which we have committed ourselves as part of the Global Compact and our CSR policy.

## **Commitment 7: Expertise**

Marck & Balsan is committed to maintaining expertise and employment in France. The company participates with groups of companies and local authorities to optimise local synergies.

#### **Commitment 8: Local**

Marck & Balsan gives priority to local supply channels.

When supplies cannot be procured locally, Marck & Balsan gives priority to supply chains that have the least environmental impact.

### **Commitment 9: Improvement**

In order to help its suppliers make meaningful progress, Marck & Balsan focuses on mutually beneficial improvement points. To this end, we rely on an objective assessment and classification procedure based on verifiable indicators.

### **Commitment 10: Competition**

Marck & Balsan conducts an objective supplier listing policy that is open to potential new prospects, in line with our needs, in order to ensure healthy competition.

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